Kelly Anderson
Impact Training Solutions
Kelly has worked in the transportation industry for the past 27 years. The positions he has held include Federal Law Enforcement Officer, Professional Driver, Driver Trainer, Driver Recruiter, Safety Supervisor, and Safety Manager over a Recruiting Department for a 1720 truck fleet. Using these experiences Kelly founded Impact in January 1998.

Through his real world solution based training Kelly has become one of the transportation industries most sought after speaker/trainers. Kelly founded the International Society of Recruiting and Retention Professionals, Co-Founded the 3 largest Recruiting and Retention Conferences in North America and the Transportation Training and Development Institute at Kaskaskia College. He is Chairman of the Transportation Training and Development Institute, an Adjunct Instructor for two colleges and is on the Board of Directors for the Truckload Carriers Association, Missouri Trucking Association and a member of the Recruitment and Retention Human Resource Committee for the TCA.

Jeff Baer
LinkeDrive
Jeff Baer founded LinkeDrive and promptly defined LinkeDrive’s first product, PedalCoach. Jeff grew up in Western PA where he spent countless hours greasing, lubing, fueling, chaining, strapping, loading, driving, breaking, and fixing all types of on and off-road equipment prior to heading to Northwestern University to play Big Ten football and earn a BS in Mechanical Engineering. He began his career as a powertrain engineer at Ford Motor Company, focused primarily on engine calibration. After earning a SM in Engineering Systems and MBA from the Massachusetts Institute of Technology, Jeff joined BBN Technologies where he helped incubate PodZinger, an audio/video search engine that was spun out of BBN and rebranded as EveryZing (now RAMP). In a return to his vehicle technology roots, Jeff joined A123 Systems and grew sales of lithium ion battery packs within A123’s commercial vehicle business, accounting for a significant percentage of the company’s revenues.

Dana Brewster
American Power Group
Dana Brewster is the Eastern Region Business Development Manager for American Power Group. Dana is responsible for the development of APG’s on-highway vehicular business for the eastern half of the United States, working with APG’s WheelTime Network distribution partners and the various natural gas fueling suppliers to grow the market for APG’s Turbocharged Natural Gas™ Dual Fuel Upgrade System. Dana has had significant experience in the Heavy-duty Trucking industry, both on the OEM side and the aftermarket systems side. He was most recently OEM National Account Manager for the Transit and Off Highway Engine Division at Navistar. Before that he was with Engine Control Systems (ECS) and was responsible for sales of emissions retrofit devices both through ECS’ distribution channel and direct to customers. Dana resides in Cleveland, Ohio with his wife and four children.

Steff Copeland
MoDOT Motor Carrier Services Investigations Administrator
Steff was an investigator for MoDOT Motor Carrier Services for over eight years. She was part of the original test investigators for Compliance, Safety, Accountability (CSA) program in February 2008 when Missouri participated as a 50/50 test state.

She became an instructor for the CSA program in 2009; training the investigators in the additional test states, along with 12 states during the Phase II training in 2011 and developed and trained other instructors. She has been highly involved with CSA training development and some program changes.

In June 2013 she took on a Specialist position for Motor Carrier Services and just recently named Investigations Administrator.

Randy Cornell
Con-way Truckload
Randy Cornell became Con-way Truckload’s vice president of maintenance in January 2011. In that role, he manages the company’s equipment maintenance, asset procurement and all facilities maintenance. He also oversees license & permits, as well as the bulk fuel and over the road fuel programs.

Cornell joined the company in 1985 as an over-the-road driver. Over the next 29 years, he has moved on to a variety of positions throughout the organization including claims manager, director of safety and director of maintenance. He served as the vice president of safety from January 1999 until accepting his current position in January 2011.

A native of Joplin, Mo., in his spare time he enjoys spending time with his two sons.

Mike Dowling
Clarke Power Services
Mike Dowling is the Training Manager for Clarke Power Services - Wentzville, MO training center. He started his career with Clarke Power Services – Indianapolis, IN back in 2003 while attending the Lincoln College of Technology – Indianapolis. He was responsible for everything from minor repairs to overhauls of engines and transmissions. Within a year he was promoted to diagnostician and held this position for approximately 2 years. As a diagnostician his responsibilities were to find the root cause of a discrepancy for all vehicles with an emphasis to provide customer feedback within 2 hours of a vehicles arrival at the facility.

In 2006 he transferred to the training department in Wentzville, MO. In addition to his administrative duties, he provides accredited training for both Allison Transmission and Detroit Diesel on-highway products. His area of responsibility is a nine state region covering the central through southeast regions of the United States. Other topics in which he provides training on include CNG/LNG tank and systems installation training, electrical diagnostic training, and Webasto’s idle reduction products.

Prior to his employment with Clarke Power Services, he spent 22 years in the airline industry. In the aviation maintenance field he held positions of technician, lead technician, maintenance supervisor, and maintenance instructor.
Program Speaker Biographies

Jeff Draffan
Universal Lubricants

Having started in the automotive service industry in 1985, and now having worked in sales for Universal Lubricants for the last 19 years, Jeff Draffan brings a strong desire to help present solutions to his current base of Trucking and Construction clients. Jeff learned a valuable lesson in maintaining the “lifeblood of an engine” in his first car, a 1968 Opel Kadet, by never changing his oil, much less even checking it, and continues to present a sense of urgency in promoting frequent and proper maintenance to his customers, or anyone else that will listen! When Universal opened their re-refinery in 2009, Jeff was an outspoken pessimistic critic, but after a thorough education of the plant’s output of high-quality base oil, and providing Universal’s Eco line of tested and proven products to several customers, he now is one of the strongest supporters of this technology, which he is more than willing to share and promote.

Steve Fletcher
Idle Smart

Steve Fletcher is Vice President of Business Development at Idle Smart. An industry veteran of more than 15 years, Steve has a broad background in product development, customer service, sales and marketing at Trimble (parent of PeopleNet, TMW, ALK), Rand McNally and other leading transportation companies.

Nick Forte
TMC Chairman

Nick has served as a Fleet Maintenance Administrator with Prime, Inc. for 5 years and has been with Prime, Inc. nearly 14 years. Nick’s current responsibilities include assisting the Director of Maintenance with day to day fleet functions, including cost performance, KPI reporting, equipment spec’ing and purchasing, sustainability projects including EPA SmartWay and California Air Resource Board liaison. Nick has held various positions at Prime, Inc. including wash technician, service writer, warranty coordinator, purchase order clerk and road breakdown coordinator. Nick’s focus has been on technology in the shop environments. He is actively involved in several technology companies program advisors committees and communicates regularly on enhancements for maintenance aspects; he is currently assisting several outside technology vendors to enhance platforms, and continues to push EDI transfers of data with VMRS standards. He believes that enhancements in technology will drive down overall shop costs, provide consistent tracking, and give measureable results, thus providing a safer work environment for technicians and the motoring public. He is active in the ATA Technology and Maintenance Council, as well as participating in program advisory boards for several local colleges catering to Diesel Technician training.

Brian L. Fielkow
President, Jetco Delivery

Since purchasing Jetco Delivery in 2006, Fielkow has maintained a business philosophy of providing an extra level of service to anticipate customers’ every need. In 2014, Two Harbors Publishing released Fielkow’s book Driving to Perfection: Achieving Business Excellence by Creating a Vibrant Company Culture. The book does not focus on the theory behind company culture, rather, it explores how a business, no matter the size, can achieve excellence and increase their bottom line through intense focus on the development and nurturing of its culture.

Prior to purchasing Jetco, Fielkow held the position of executive vice president of Recycle America Alliance (RAA), a $700 million subsidiary of Waste Management, Inc., located in Houston, Texas.

Prior to working for RAA, Fielkow was the chief operating officer of The Peltz Group, Inc., a $200 million Milwaukee, Wisconsin based privately owned recycling company with a national operation and market leadership position. Fielkow was a member of Peltz’s Board of Directors and a minority shareholder.

Fielkow is a graduate of the University of Wisconsin – Madison and Northwestern University School of Law. He spent six years as a corporate attorney for the law firm of Godfrey & Kahn, SC in Milwaukee.

Jetco Delivery and Brian have won numerous awards in the last several years. Among the more notable include: Houston’s Fast 100 Growing Companies for 2010 and 2011 by the Houston Business Journal, Ernst and Yong Entrepreneur of the Year 2012 finalist, and the Texas Motor Transportation Association’s 2012 Grand Champion Award for Safety.

Fielkow, his wife, and three children reside in Houston, Texas, where his community involvement includes serving on Junior Achievement of Houston’s Board of Directors, an organization he also served in Milwaukee.

Charles “Chuck” Gohring
MoDOT Motor Carrier Services

Chuck is with MoDOT, Motor Carrier Services where he serves as Assistant Director. Chuck has years of experience with the motor carrier safety regulations and welcomes the opportunity to discuss and share ideas or solutions between industry partners and state or federal regulators.

Chuck values feedback received from industry and realizes when government and industry officials work together, the outcome will be a safer and more efficient and movement of freight on our highways.
Phillip Goller
Central Power Systems & Services

Phillip started in the trucking industry with Penske Truck Leasing in 1987 as a Diesel Technician. He took over as Service Manager with Penske in 2001 and was promoted to Branch service manager in 2004 and left Penske after 22 Years in 2009. He joined the team at Central Power Systems and Services in 2011 as an On Highway Fleet Sales Manager. He enjoys solving his customer’s truck maintenance issues saving customers time and money.

He has been married for 26 years to his high school sweetheart, Heather. They have two boys – Holden, 21 and Hayden, 15. When not at work, his hobbies include church, skeet shooting, hunting, riding 4 – wheelers, gardening, and just spending time outdoors.

Jay Hibbits
Universal Lubricants

Beginning his career with Caterpillar dealerships in the late 1990’s, J. Hibbits gathered a wealth of knowledge during his experiences there including component rebuilding, diagnostic work and failure analysis which he continues to hone and apply today at Universal Lubricants.

Working with Universal Lubricants for two years, J. has spent his time based in Dallas, Texas using his master skills in failure analysis, site specific inspections and now ventured into the world of sales for heavy duty fleet customers.

J. takes pride in offering his knowledge of how motor oil and lubricant products benefit heavy duty vehicles and machinery to Universal Lubricant’s customers. For J., ensuring his customers’ fleets are running smoothly and safely is what Universal Lubricants is all about.

James C. (Jimmy) Holland
Associated Wholesale Grocers, Inc.

Jimmy Holland is Senior Associate General Counsel, Employment and Litigation, for Associated Wholesale Grocers, a retailer-owned grocery wholesaler with nine distribution centers serving over 2900 retail outlets in twenty-four states. Mr. Holland earned his JD from Wake Forest University in Winston-Salem, North Carolina, and joined AWG in 2006. Prior to joining AWG, he was a partner at Polsinelli Shalton Welte Suelthaus PC and Spencer Fane Britt & Browne LLP, both law firms in Kansas City, Missouri. He is responsible for overseeing and managing all litigation matters including labor and employment, construction, general business and transportation as well as handling regulatory matters, responding to government agencies, and providing counsel and advice to management at all levels.

Lieutenant Kevin C. Kelley
Missouri State Highway Patrol

Lieutenant Kevin Kelley began his career with the Missouri State Highway Patrol on July 1, 1994. After graduating from the Academy, he was assigned to Troop B, Macon, which covers Northeast Missouri. He was promoted to Corporal in 2001, and assigned to Adair/ Schuyler Counties as the Assistant Zone Commander for Zone 5. In 2008, he was promoted to Sergeant and was designated the Zone 10 Commander in Randolph/Monroe Counties. He transferred to the newly created CVET (Commercial Vehicle Enforcement Trooper) position in July of 2008, where he supervised commercial vehicle enforcement operations in Troop B. In September of 2009, he transferred to General Headquarters and was assigned as the statewide Training Coordinator for the Commercial Vehicle Enforcement Division. In July of 2012, he was reassigned as the Assistant Director of the Commercial Vehicle Enforcement Division. In February of 2013, he was promoted to Lieutenant and remains in his current position.

Lieutenant Kelley holds a Bachelor of Science Degree in Criminal Justice from Culver Stockton College, located in Canton, Missouri. Prior to being employed by the Missouri State Highway Patrol, Lieutenant Kelley was a police officer in Fulton and Monroe, Missouri. Lieutenant Kelley resides in Holts Summit, Missouri with his wife, Cassi and four children Ashley, Brooke, Katie and Kade.

Richmond Key
St. James Transport

Richmond Key has been a part of the transportation industry since 2002. He started his career working for Walmart private fleet where he spent 10 years. As of 2012 Richmond has been the Director of Safety for St James Transports. Richmond has a B.A. in Psychology and minors in Education and Sociology. He lives in Rolla, Mo with his wife and two children. On his free time Richmond enjoys playing music with his band and spending time with his wife and children.

Frank Lancaster
Rand McNally Mobile Communications Group

Frank Lancaster has been solution selling in the trucking industry for the last 17 years. The last eight years he has been selling fleet management software solutions to trucking companies, selling to owners, CEO’s, CFO’s, Executives, and VP’s. He has met and exceeded goals and quotas and earned the President Club Winner in 2010 and 2013. In the previous nine years, Frank has developed profitable freight for a truckload and LTL company. He has been instrumental in improving processes, adjusting desirable lanes to increase profitability through negotiations with Executives, CEO’s, CFO’s, COO’s, VP’s, and Operations.

Currently, he is the Regional Sales Manager with Rand McNally Mobile Communications Group selling Fleet Management, ELD Solutions, with Rand McNally’s IntelliRoute Trucking Navigation, to the trucking industry with road and speed alerts to drivers & fleets. He also assists them with compliance and safety, managing their fleet with driver and vehicle performance reporting with real time alerts.
Julie Lane
FMCSA

Julie has a broad range of transportation and commercial motor vehicle (CMV) safety/security experience, having served in various program and management positions. She was a police officer with Montgomery County MD Police Department; a safety and security liaison for the Commercial Vehicle Safety Alliance; traveled internationally representing the U.S. Department of Transportation; managed the national CMV Size and Weight program at FHWA; and more recently working with FMCSA on a wide array of CMV safety and training initiatives.

Since joining FMCSA, Julie has worked on building partnerships with federal, state and local agencies on FMCSA programs and grant initiatives, including work at the National Training Center in the development, implementation and delivery of CMV safety and security training programs.

Chad Marti
Clarke Power Services, Inc.

Chad Marti is the Fleet Services Manager for Clarke Power Services with a territory that includes nine states. Chad has over 20 years of experience in the Heavy Duty Truck repair industry in many capacities such as a technician, service writer, shop foreman, service management, service representative, and dealer development. Chad’s responsibilities currently include providing customized maintenance solutions for trucking companies and fleets anywhere in the Clarke network and working on special projects across the network including the Nationwide WheelTime network. Chad’s responsibilities also include working on Natural Gas projects with fleets and he is trained in Compressed Natural Gas Fuel Systems as a CSA Certified CNG Fuel Systems Inspector.

Prior to his work at Clarke Power Services, Inc. Mr. Marti successfully managed the Service Department at Volvo GMC UD Trucks of St. Louis into profitability. During his management of the Volvo service department Mr. Marti managed as many as thirty employees which included twenty technicians and was responsible for maintaining the entire facility.

Mr. Marti got his start in the industry as a diesel technician at Truck Centers Inc. a large Freightliner dealership in Illinois. He spent more than ten years with the dealership in several capacities starting as a technician on the floor and working through the service department as a service writer, shop foreman, and then into a customer service role as an outside service representative. During this time Mr. Marti specialized and was trained in total truck alignment, Detroit S60 engine repair, was one of the first of a small pool of techs across the country training in QUALCOMM installation and repair, and held ASE certifications in Heavy Truck Repair.

In 1991 Mr. Marti graduated from Ranken Technical College in the Truck and Heavy Equipment repair program in St. Louis, Missouri.

Thomas Miller
Prime, Inc. & Road Team Captain

Thomas has been driving professionally for nearly 20 years and is currently driving for Prime Inc. He has 2.5 accident free miles. He has participated in the MoTA Truck Driving Championships every year since 2000 and has placed in the top three six times, winning first in 2006 and 2012. He has gone on to nationals twice. He was awarded Contactor of the Month three times by Prime Inc. and has been awarded Driver of the Month three times by MoTA and is a member of the Chairman’s Safe Driving Club. Thaoms was selected to America’s Road Team by the ATA for 2013-2014. He has also won 3rd place in the TCA’s Owner Operator of the Year for 2013.

Thomas has spoken to numerous groups over the years on a variety of subjects. Topics include; entry level driver training, Share the Road, HOS of Fox News, safe springtime driving tips on the Weather Channel, safe winter driving tips on Chicago Public Radio, About America’s Road Team at MoTA TDC and Maine TDC Award Banquets, and a variety of safety topics at weekly safety meetings at Prime, Inc. He has been interviewed twice on Dave Nemo’s radio program on Sirius Satellite Radio and spent a day at the Minnesota State Capitol talking to lawmakers about a possible new tax on the trucking industry. His all-time favorite thing to do is still going out to local high schools and talking about Share the Road and teaching students about a truck’s blind spots.

Russ Quinn
Mo Department of Revenue

Russ Quinn is the CDL Coordinator for the Missouri Department of Revenue, Driver License Bureau. He grew up in the central Missouri area and attended Lincoln University on an athletic scholarship where he studied physical education. After college Russ began his career with Missouri State Highway Patrol where he worked for 8 years before transferring to the Department of Revenue. Away from work Russ is a devoted St Louis Cardinals fan and youth baseball coach. He currently resides in Jefferson City with his wife Morgan and children Lauren and Colton.

David J. Osiecki
American Trucking Associations

David J. Osiecki (Dave) is the Executive Vice President and Chief of National Advocacy at the American Trucking Associations, based in Arlington, VA. In this capacity, Dave is responsible for overseeing ATA’s policy development and regulatory advocacy on a host of trucking issues, including fuel/energy issues, environmental requirements, labor, safety and security rules, as well as truck size & weight limits. Dave is also responsible for managing a staff of policy and regulatory experts, and is often called on to represent ATA and the trucking industry at government hearings and industry events.

Prior to his promotion as Executive Vice President, Dave was the Senior Vice President of Policy and Regulatory Affairs, Vice President of Safety for ATA and, before that, Executive Director of the ATA Intermodal Conference.

Dave came to the ATA in 1996 with almost ten years of motor carrier safety experience with the U.S. Department of Transportation’s Office of Motor Carriers (OMC). At DOT, he held several different positions involving compliance & enforcement functions, as well as program, policy, and regulation development.

Dave is a native of Reading, Pennsylvania. He holds a Bachelor of Science degree from the Pennsylvania State University and a Masters Degree from George Mason University in Fairfax, Virginia.

Dave is married with two sons.
Dr. Runde returned to central Missouri in the Columbia area, where he started ROEP in 2000. Dr. Runde has lived here with his lovely wife and two great children since then.